

CRL Test Company

YTD Actual Sales - By Salesperson

Month of December 2003

Salesperson Name	Number	IAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Jim Kentley	01-0100	1,056	1,232	3,338	5,520	54,406	54,833	58,433	71,586	76,671	77,871	83,303	88,303
Shelly Westland	01-0200	1,211	2,211	2,551	2,976	49,350	49,350	56,130	65,830	71,315	76,400	78,800	89,829
Tim Bentley	02-0100	880	1,880	1,880	3,100	16,578	17,151	20,941	24,203	30,265	47,889	55,469	55,915
Harvey Earlwright	02-0300	20,175	34,511	48,972	57,971	91,119	113,397	129,385	133,133	141,368	171,219	183,684	198,224
Ginny Hernandez	02-0400	660	2,950	3,392	3,449	44,192	44,532	58,335	80,063	81,174	83,069	86,464	89,854
TOTALS		<u>23,982</u>	<u>42,784</u>	<u>60,134</u>	<u>73,016</u>	<u>255,646</u>	<u>279,262</u>	<u>323,223</u>	<u>374,814</u>	<u>400,793</u>	<u>456,448</u>	<u>487,720</u>	<u>522,125</u>